### SHELESH SINGHVI & CO.

### **CHARTERED ACCOUNTANTS**

Mumbai Office: E-702, DHEERAJ JAMUNA CO OPERATIVE HOUSING SOCIETY, CHINCHOLI BUNDER

ROAD, MALAD (WEST),

MUMBAI (TEL: 9322676819, 9773756991)

To,

The Board of Directors,

Firstsource Solutions Limited,

### Mumbai

We have reviewed the attached balance sheet of **Firstsource Advantage LLC** ("the Company") as at March 31<sup>st</sup>, 2013 and the Profit & Loss account for the year ended on that date annexed there to. These financial statements are the responsibility of the Company's management. These financials are prepared to comply with requirements of section 212 of Companies Act, 1956.

We conducted our review in accordance with the Standard of Review Engagements (SRE) 2400, engagements to review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed and audit and accordingly, we do not express an audit opinion.

In our opinion, and to the best of our information and according to the explanations given to us, the said financial statements read with the notes thereon are in conformity with the accounting principles generally accepted in India:

- i) in the case of Balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March; 2013.
- ii) in the case of the Profit & Loss account, of the loss of the Company for the year ended on that date.

For Shelesh Singhvi & Co.

**Chartered Accountants** 

Firm Registration No.14792C

Pravelua Jain

PRAVEENA JAIN

Partner

Membership No: 402256

Place: Mumbai

Date: 7<sup>th</sup> May, 2013

### Firstsource Advantage LLC Balance Sheet as at 31 March 2013

	**************************************	Amount in Rupees	Amount in Rupees	Amount in USD	Amount in USD
	Note	31 March 2013	31 March 2012	31 March 2013	31 March 2012
Share capital	3	542,850	542.850	10,000	10.000
Reserves and surplus	4	820,893,645	837,074,594	15,121,925	15,419,998
	H. Alexandrian	821,436,495	837,617,444	15,131,925	15,429,998
Other Non current liabilities	, C	14,666,667	16,181,599	270,179	298,086
Trade payables	6	174,933,794	239,123,549	3,222,506	4,404,985
Other current liabilities	7	15,719,017	16,512,753	289,563	304,186
		190,652,811	255,636,301	3,512,071	4,709,152
		1,026,755,973	1,109,435,345	18,914,175	20,437,236
			COMMONDATION		
Tangible assets	8	40,234,027	57.668.545	744 - 7-0	,
Intangible assets		36,873,723	47,495,864	741,152 579,262	1,062,293 874,935
		77,107,750	105,162,409	1,420,424	1,937,228
	9	32,571,000	29	600,0 <b>00</b>	•
		485,370,959	485,370,959	8,941,162	8,941,162
	10	9,569,081	6,907,789	178,118	127,250
		572,147,790	597,441,157	10,539,704	11,005,640
Trade receivables	11	219,676,616	242,936,251	4,046,728	4,475,200
Cash and bank balances Short term loans and advances	12	121,908,980	206,521,962	2,245,721	3,804,402
Other current assets	13	19,172,207	30,380,302	353,177	559,645
Chier collett 999579	14	61,279,379	32,155,673	1,128,845	592,349
		422,037,182	511,994,188	7,774,471	9,431,596
		1,026,755,973	1,109,435,345	18,914,175	20,437,236

Significant accounting policies

The accompanying notes from 1 to 28 form an integral part of the financial statement.

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As per our report of even date attached,

For SHELESH SINGHVI & CO. Chartered Accountants

Laverna

Praveena Jain

Partner Membership No: 402256

Mumbai 07 May 2012 For and on behalf of the Board of Directors

Arjun Mitra Manager

Kimber Nestark Manager

### Firstsource Advantage LLC Statement of profit and loss for the year ended 31 March 2013

		Amount in Rupees	Amount in Rupees	Amount in USD	Amount in USD
		For the year ended	For the year ended	For the year ended	For the year ended
	Note	31 March 2013	31 March 2012	31 March 2013	31 March 2012
income	ĺ				
Revenue from operations	15	2,828,316,773	2,853,755,066	FA 404 AVA	
Other Income	16	3,355,475	7,832,934	52,101,258	52,569,864
	1	0,000,710	1,000,004	61,812	144,293
	D. W. Carlotte	2,831,672,248	2,861,588,000	52,163,070	52,714,157
Expenses					
Cost of Sales		384,817,489	432.182 <i>.2</i> 64		
Employee benefits expense	17	1,624,289,473	1,637,832,929	7,088,837	7,961,357
Finance cost	18	301,644	1,037,832,929	29,921,515	30,171,004
Depreciation and amortization	8	42,208,868	45,368,443	5,557 777,542	22,485
Other expenses	19	796,235,719	732,014,920	14,667,693	835,745
			, 62,6 (4,52,6	14,907,933	13,457,070
		2,847,853,193	2,848,619,180	52,461,144	52,447,661
Profit Before Taxation	Parameter Company	(16,180,944)	12, <b>968</b> ,820	(298,074)	266,496
Less : Provision for taxation		44	-	Ballet Propose	
Profit After Taxation		(16,180,944)	12.988.820	(298,074)	\28 40.0
Earnings per share			(2,340,950	(230,074)	266,496
Weighted average number of equity shares					
outstanding during the year					
- Basic and diluted		10,000	10,000	10,000	10,000
Nominal Value Per Share		54.285	54,288	4	1
Earning per share				·	•
- Basic and diluted		(1,618,09)	1,296.88	(29.51)	26.65

Significant accounting policies

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The accompanying notes from 1 to 28 form an integral part of the financial statement.

As per our report of even date attached.

For SHELESH SINGHVI & CO.

Chartered Accountants
Firm's Registration No: 014792C

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Praveena Jain Partner Membership No: 402256

Mumbai 07 May 2012

For and on behalf of the Board of Directors

Arjun Mitra Manager Tinderly Nestack
Klimberly Nestack
Manager

### Firstsource Advantage LLC Cash flow statement

for the year ended 31 March 2013

<b>[</b>	Amount in i	lupees	Amouni	t in USD
	31 March 2013	31 March 2012	31 Merch 2013	
Cash flow from operating activities				
Net profit after tax	(16,180,950)	14,466,696	(298,074)	266,49
Adjustments for			Arrayless	
Depreciation and amortization	42,208,868	45,368,443	777,542	835,74
Provision for doubtful debts / (written back)	4,787,339	850.417	88.189	15,66
(Profit) / loss on sale of fixed assets net	15,262	-	281	10,00
Interest costs	301,644	1,220,624	5,557	22,48
Operating cash flow before changes in working capital	31,132,163	61,906,181	573,495	1,140,39
Changes in working capital		· · ·		1,1 10,00
Decrease in trade receivables	18,472,296	1,229,206	340,284	22.64
Decrease / (Increase) in Loans and advances and unbilled receivables	(20,676,831)	169,821,487	(380,894)	3,128,33
increase / (Decrease) in Current liabilities and provisions	(66,498,603)	(470,482,155)	(1,224,991)	(8,666,891
Net changes in working capital	(68,703,138)	(299,431,462)	(1,265,601)	(5,515,915
Income taxes paid	*	*	~	
Net cash (used in) / generated from operating activities (A)	(37,570,975)	(237,525,281)	(692,106)	(4,375,52
Cash flow from investing scrivities				
Capital expenditure	(14,169,363)	(54,909,820)	(261,018)	(1,011,516
Investment in subsidiary	(32,571,000)	,- ,,,2-5,	(600,000)	(1,5211,511
Net cash generated from / (used In) investing activities (B)	(46,740,363)	(54,909,820)	(861,018)	(1,011,510
Cash flow from financing activities				
Interest paid	(301,644)	(1,220,516)	(5,6 <b>5</b> 7)	(22,483
				\$ 4.0 to \$ 7 to \$
Net cash used in financing activities (C)	(301,644)	(1,220,516)	(5,557)	(22,483
**************************************				
Net (decrease) / Increase in cash and cash equivalents (A+B+C)	(84,612,982)	(293,655,617)	(1,558,681)	(5,409,517
Cash and cash equivalents at the beginning of the year*	206,521,962	500,177,580	3,804,402	9,213,91
Cash and cash equivalents at the end of the year*	121,908,980	206,521,962		

Refer note 11 for components of cash and cash equivalents.

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As per our report of even date attached.

For SHELESH SINGHVI & CO. Charlered Accountants

Firm's Registration No: 0147920

PROWELLO Pravaena Jain

Partner

Membership No: 402256

Mumbai 07 May 2013 For and on behalf of the Board of Directors

Arjun Mitra Manager

n Mitra Znager Kimberly Nestark

Notes to the financial statements as at 31 March 2013

### 1 Background

Firstsource Advantage LLC ('the Company') was incorporated under the laws of the State of New York on April 27, 1995 for the purpose of providing debt collection services to major credit card issuers and banks throughout the United States. Credit is granted to primarily all of its customers.

On September 22, 2004, 100% of the membership units were sold to FirstRing Inc. (merged with Firstsource Business Process Services LLC, a subsidiary of Firstsource Group USA, Inc), a subsidiary of Firstsource Solutions Limited, which has its corporate office located at Mumbai, India. The Company also holds 100% voting rights in Twin Lakes Property LLC I and Twin Lakes Property LLC II, which entitiles the Company to receive dividend.

Further with effect from October 1, 2011, Firstsource Financial Services LLC, a subsidiary of Medassist Holdings Inc. was merged with the company.

During the year company acquired Voting Interest in Twin Lake Prperty LLC II 80% effective 1<sup>st</sup> April 2012 & 20% effective 31<sup>st</sup> December 2012. Compnay acquired remaining 20% interest in Twin Lake Property LLC I effevtive from 31<sup>st</sup> December 2012. Twin Lake Property LLC I & Twin Lake Property LLC IIas Wholly Owened subsidiaries of the company as on 31<sup>st</sup> March 2013.

### 2 Significant accounting policies

### 2.1 Basis of preparation

The financial statements of Firstsource Advantage LLC. ('the Company') have been prepared under the historical cost convention, on accrual basis of accounting principles generally accepted in India. The Balance Sheet and Statement of profit and loss of the Company has been drawn up in the country of its incorporation (United States of America) in the terms of United States Dollar ('USD'). However, for the purpose of compliance with the requirements of Section 212 of the Act, amounts for both years in these financial statements have been translated into Indian rupees at the closing rate on 31 March 2013 which is 1 USD = Rs 54.285. No representation is made that USD amounts have been, could have been or could be converted into Indian rupees at such a rate.

### 2.2 Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent liabilities on the date of the financial statements and the reported amount of income and expense for the year. Management believes that the estimates made in the preparation of financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

### 2.3 Revenue recognition

Revenue from operations comprises debt collection services to major credit card issuers and banks and is billed in accordance with the contractual terms specified in the respective

### Notes to the financial statements

as at 31 March 2013

### 2 Significant accounting policies (Continued)

### 2.3 Revenue recognition (continued)

customer contracts. Revenue from fixed fee based service contracts is recognized on achievement of performance milestones specified in the customer contracts.

Unbilled receivables represent costs incurred and revenues recognized on contracts to be billed in subsequent periods as per the terms of the contract.

Dividend income is recognized when the right to receive dividend is established.

Interest income is recognized using the time proportion method, based on the underlying interest rates.

### 2.4 Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Cost includes freight, duties, taxes and incidental expenses related to acquisition and installation of the fixed assets. Depreciation on fixed assets is provided, using the straight line basis, pro rata to the period of use based on management's best estimate of useful lives of the assets (which are shorter than those prescribed under the Companies Act, 1956) as summarized below:

Asset	Useful life (in years)
Intangible	**************************************
Software	3-4
Tangible	
Computers	3 – 4
Network	3-5
Office furniture and equipment	3-5
Leasehold improvements	Lease term or 5 years, whichever is shorter

Software purchased together with the related hardware is capitalized and depreciated at the rates applicable to related assets.

Individual assets costing upto Rs. 5,000 are depreciated in full in the year of purchase.

### 2.5 Impairment of assets

### a) Financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or Company of financial assets is impaired. If any such indication exists, the Company estimates the amount of impairment loss. The amount of loss for short-term receivables is measured as the difference between the assets carrying amount and undiscounted amount of future cash flows. Reduction, if any, is recognized in the statement of profit and loss. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, the recognized impairment loss is reversed, subject to maximum of initial carrying amount of the short-term receivable.

### b) Non-financial assets

The Company assesses at each balance sheet date whether there is any indication that a non financial asset including goodwill may be impaired. If any such indication exists, the Company

Notes to the financial statements as at 31 March 2013

### 2 Significant accounting policies (Continued)

### 2.5 Impairment of assets (Continued)

b) Non-financial assets (Continued)

estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the statement of profit and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

### 2.6 Foreign currency transactions

Transactions in foreign currency are recorded at the exchange rate prevailing on the date of the transaction. Net exchange gain or loss resulting in respect of foreign exchange transactions settled during the period is, recognized in the statement of profit and loss. Foreign currency denominated assets and liabilities other than fixed assets at year end are translated at the year end exchange rates and the resulting net gain or loss is recognized in the statement of profit and loss. Non Monetary assets are carried at historical cost.

### 2.7 Taxation

Income-tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the year). The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future. The tax liability is computed on a consolidated basis and hence the tax liabilities for the company have been included in the financial statements of the parent company ie Firstsource Group USA, Inc.

### 2.8 Provisions and Contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.

### Notes to the financial statements as at 31 March 2013

### 2 Significant accounting policies (Continued)

### 2.9 Leases

Operating lease

Lease rentals in respect of assets acquired under operating lease are charged off to the statement of profit and loss as incurred.

### 2.10 Retirement benefits

Contributions payable to the social security, medicare and other employee related contributions as required under the State of New york are charged to the statement of profit and loss.

### 2.11 Investments

Investments are classified into non-current investments and current investments. Investments which are intended to be held for one year or more are classified as non-current investments and investments which are intended to be held for less than one year are classified as current investments.

Non-current investments are carried at cost less other than any temporary diminution in value, determined separately for each investment.

Current investments are carried at lower of cost and fair value. The comparison of cost and fair value is done separately in respect of each category of investment. In case of investments in mutual funds, the net asset value of units declared by the mutual funds is considered as the fair value.



### Firstsource Advantage LLC Notes to the accounts

as at 31 March 2013

			Amount	in Rupees	Amount i	n USD
			31 March 2013	31 March 2012	31 March 2013	31 March 2012
3) Share capital						
Authorised : 10,000 units (31 March 2012: 10,000 Units) of US	SD 1 each		542,850	542,850	10,000	10,000
Issued, subscribed and paid up 10,000 units (31 March 2012: 10,000 Units) of US	SD 1 each		542,850	542,850	10,000	10,000
			542,850	542,850	10,000	10,000
a. Reconciliation of number of units		31-Mar-13			31-Mar-12	
	No. of units	Amount in Rupees	Amount in USD	No. of units	Amount in Rupees	Amount in USD
Units outstanding at the beginning of the year	10000	542850	10000	10000	542850	10000
Units outstanding at the end of the year	10000	542850	10000	10000	542850	10000
b. Details of holding more than 5% shares in the Company			31 March 2013 31 March 2012			
			No. of Units	% of holding	No. of Units	% of holding
Firstsource Business Process Services LLC (Hol	lding company)		10,000	100	10,000	100

### c. Rights, Preferences & Restriction attached to Units

The Company has a single class of units. Accordingly, all unit holders rank equally with regard to dividends and share in the Company's residual assets. The unit holders are entitled to receive dividend as declared from time to time. The voting rights of an unit holder are in proportion to its share of the units of the Company. On winding up of the Company, the unit holders will be entitled to receive the residual assets of the Company, remaining after distribution of all preferential amounts in proportion to the number of units held.

	Amount	in Rupees	Amount i	
	31 March 2013	31 March 2012	31 March 2013	31 March 2012
4) Reserves and surplus		- The state of the		
Balance in statement of profit and loss		İ		***************************************
Balance at the beginning of the year	837,074,593	49,882,715	15,419,998	918,904
Add : Additions during the year	(16,180,949)	14,466,751	(298,074)	266,496
Add : - Transfer from FFS on merger	-	772,725,127	-	14,234,598
Balance at the end of the year	820,893,644	837,074,593	15,121,924	15,419,998
5) Long Term Provisions	4. *			
Compensated Absences	14,666,667	16,181,599	270,179	298,086
	14,666,667	16,181,599	270,179	298,086
6) Trade payables Trade payables for services and expenses	174,933,794	239,123,549	3,222,506	4,404,965
Trade payables for services and expenses	,,.	,		
	174,933,794	239,123,549	3,222,506	4,404,965
7) Other current liabilities				
Amount payable to group companies (Net) Others	8,547,441	3,985,105	157,455	73,411
Statutory Dues	3,495,924	8,482,276	64,399	156,255
Employee Benefits Payable	3,675,652	4,045,372	67,710	74,521
	15,719,017	16,512,753	289,563	304,186



Notes to the accounts as at 31 March 2013

8) Fixed Assets

	Tangible As	sets					intangible assets		
	Computers	Network	Office	Leasehold	Total	Software	Goodwill	Total	
			furniture and	improvements					
The state of the s			equipment						Grand Total
Gross Block									
As at 1 April 2012	127,659,218	166,741,245	180,393,281	57.587.210	532 380 954	201 949 026		201 949 028	737 370 081
Additions during the year	2,044,149	4,297,303	707 273	-	7 048 725	7 120 748	-	877 OCT 7	14 460 473
Additions on account of merger	***	,	٠	1	*		-	J. 14.0.	2 1 20 1
Deletions during the year	1		2,460,096	610.571	3.070.667	-	,		3.070.667
As at 31 March 2013	129,703,367	171,038,548	178,640,459	56,976,639	536,359,012	209.069,774		209 069 774	745 428 787
					-	,			
Accumulated depreciation /	ANTICON ANTICO								
amortization							••••		
As at 1 April 2012	119,103,357	140,393,056	166 538 247	48 679 750	474 714 410	154 453 162		15/ 452 160	890 487 E79
Accumulated depreciation on account						201 201		101,400,100	042,107,074
of merger	ī	,	•	,	1	,	1		
Charge for the year	6,181,652	8,170,955	6.024.752	4 088 621	24 465 980	17 747 RRG		099 CV7 71	030 000 04
On deletions during the year			2 460 096	595 309	3 055 405	200,27		27,74	3 055 405
As at 31 March 2013	125,285,009	148,564,011	170,102,904	52.173.062	496 124 985	172 196 051	One and the Control of the Control o	172 195 051	0,000,400
					2555	22222		1.6,130,031	000,32,037
Net Block (INR)	4,418,358	22,474,537	8,537,555	4,803,577	40.234.027	36.873.723	*	36 873 723	77 407 750
As at 31 March 2012 (INR)	8,555,861	26,348,189	13,855,034	8,907,460	57,666,545	47,495,864		47.495.864	105 162 409
Net Block (USD)	81,392	414,010	157,272	88,488	741,162	679.262	-	679.262	1 420 424
As at 31 March 2012 (USD)	157,610	485,368	255,229	164,087	1,062,293	874,935	1	874 935	1 937 228
							***************************************		



### Firstsource Advantage LLC Notes to the accounts

as at 31 March 2013

	Amount	in Rupees	Amount :	- 1100
	31 March 2013	31 March 2012	Amount is 31 March 2013	31 March 2012
9)Non-Current investments			OT MATCH 2013	ST Warch 201
Non-Trade	***************************************			
Investments in subsidiaries (Unquoted)	**************************************			
Investment in Twinfakes Property LLC - I & Twin	1			
Lakes Property LLC - II (100% interest)				
the second second second	32,571,000	-	600,000	
	32,571,000		600,000	*
GN and town laws and				
9)Long-term loans and advances				
(Unsecured, considered good) Deposits				
Prepaid expenses	9,011,508	6,531,322	166,004	120,315
r repaid expenses	657,573	376,467	12,114	6,935
	9,669,081	6,907,789	178,118	127,250
10) Trade receivables				
(unsecured )	***************************************		***************************************	
Receivables outstanding for a period exceeding				
six months from the date they are due for				
payment			***	
Considered good				
Considered doubtful	2 427 270	-	-	*
Less : Provision for doubtful debts	8,437,878	3,650,539	155,437	67,248
	8,437,878	3,650,539	155,437	67,248
Other receivables	1 - 1	-	-	-
Considered good	219,676,616	242.020.054		
	219,676,616	242,936,251 242,936,251	4,046,728	4,475,200
		242,930,231	4,046,728	4,475,200
	219,676,616	242,936,251	4,046,728	4,475,200
11) Cash and bank balances	i l	A seminary of the seminary of		
Cash and cash equivalents			1	
Balance with banks:	***************************************		Ì	
in Trust accounts	400 000 744	222 121 22		
in Current accounts	406,698,744 121,908,980	360,421,593	7,491,918	6,639,433
	528,607,724	206,521,962	2,245,721	3,804,402
Less: balance held in trust accounts	406,698,744	566,943,555 360,421,593	9,737,639	10,443,834
	130,030,744	500,421,593	7,491,918	6,639,433
	121,908,980	206,521,962	2,245,721	3,804,402
12) Short term loans and advances	Visitation of the Control of the Con			
(Unsecured, considered good)			ļ	
- ,			ennewww.	
Advances recoverable in cash or in kind or for	ļ	***************************************	İ	
value to be received	***************************************	200,124		0.00
Prepaid Expenses	19,172,207	30,180,178	353,177	3,687
		33,733,773	353,177	555,958
	19,172,207	30,380,302	353,177	559,645
13) Other current assets				
Receivable Held in Trust Account (Net of Due to Client)	j			
Unbilled receivables	33,598,579	32,155,673	618,929	592,349
	27,680,800		509,916	
	61,279,379	32,155,673	1,128,845	592,349



Notes to the accounts for the year ended 31 March 2012

	Amount	in Rupees	Amount in	LUSD
	For the year		1	For the year
	ended	For the year ended	For the year ended	
	31 March 2013	31 March 2012	31 March 2013	ended 31 March 2
14) Bournes from				31 March 2
14) Revenue from operations				
Sale of Services	2,828,316,773	2,853,755,066	52,101,258	E0 500 0
	2,828,316,773	2,853,755,066	52,101,258	52,569,8
15) Other income			<u> </u>	52,569,8
Dividend received from Twin Lakes Property LLC - I & II	3,324,753	7 700 770		
nterest income	1	7,720,772	61,246	142.2
Miscellanous receipts	30,722	-	566	
	3 350 478	112,162		2,0
	3,355,475	7,832,934	61,812	144,2
C) Emmission by S.				
6) Employee benefits expense				
Salaries and wages	4 537 677 000			
Contribution to provident and other funds	1,527,075,696	1,540,368,221	28,130,712	28,375,5
taff welfare expenses	6,334,885	6,497,062	116,697	119,6
<i>,</i>	90,878,891	90,967,646	1,674,106	1,675,7
	1,624,289,471	1 627 820 825		
MA. 400.	*,044,269,471	1,637,832,929	29,921,515	30,171,0
7) Finance cost				
nterest expense				
	301,644	1,220,624	5,557	22,4
	301,644	1,220,624	5,557	22,4
8) Other Expenses				
nsurance	44.055.757	1	}	
ravelling and conveyance	11,955,757	10,272,902	220,241	189,2
lectricity, water and power consumption	16,731,693	15,206,736	308,219	280,1
egal and professional fees	6,486,092	9,208,191	119,482	169.6
ent	107,158,955	99,041,931	1,974,007	1,824,4
ates and taxes	87,070,447	76,849,206	1,603,950	1,415,60
formation services and computer expenses	7,421,552	7,421,552	136,715	109.12
ar hire charges and other hire charges	107,725,436	125,087,724	1,984,442	2,304,2
ommunication expenses	5,699,430	3,497,172	104,991	
ad debts written off / provision for doubtful accounts	253,172,556	201,616,972	4,663,766	64,4
embership fees	4,787,339	850,417	, , , , , ,	3,714,04
Ommon cornerate automate	429,235	389,710	88,189	15,6
ommon corporate expenses	54,931,519	62,392,945	7,907	7,1
ecruitment and training expenses	12,554,266	11,155,510	1,011,910	1,149,3
inting and stationery	8,464,816	10,141,859	231,266	205,49
arketing and support services	4,421,477	4,990,165	155,933	186,82
scellaneous expenses	393,834		81,449	91,92
epairs and maintenance - others	26,840,679	817,891	7,255	15,06
oftware expenses		25,495,827	494,440	469,66
ervice Charge	22,112,345	11,760,818	407,338	216,64
ank administration charges	332,862		6,132	
ain)/Loss on sale of Fixed assets including Write Off	57,401,172	55,817,392	1,057,404	1,028,22
change (Gain) / Loss	15,262	•	281	
	128,995		2,376	
	L	i	1	



Notes to the accounts as at 31 March 2013

### 20. Leases

### Operating Lease

The Company has taken office facilities under non-cancelable operating leases. The Company intends to renew such leases in the normal course of its business. Rental expenses under cancelable operating leases aggregating to Rs. 56,514,193 equivalent to USD 1,041,065 (Previous year: Rs 50,316,929 equivalent to USD 926,903) have been debited to the profit and loss account.

The future minimum lease payments in respect of non-cancelable operating leases are as follows:

	Amount in Rupees		Amount in USD	
	2013	2012	2013	2013
Amount due within one year from the balance sheet date	56,514,193	56,514,214	1,041,065	1,041,06
Amount due in the period between one year and five years	233,294,947	249,013,166	4,297,595	4,587,14
Amount due after the period of five years	172,431,153	158,722,012	3,176,405	2,923,86
	462,240,293	464,249,392	8,515,065	8,552,075

### 21. Transfer pricing

The Company's management is of the opinion that its international transactions with related parties are at arms length and that the Company is in compliance with the transfer pricing legislation. Accordingly, the company's management believes that the transfer pricing legislation will not have any impact on the financial statements for the year ended 31 March 2013, particularly on the amount of tax expense and that of the provision for taxation.

### 22. Capital commitments

The Company has capital commitments of Rs. 21,117 in USD 389 (31 March 2012: Nil) as at the balance sheet date.

### 23. Supplementary statutory information (accrual basis)

		31 March 2013	31 March 2012
(i).	Earnings in foreign exchange		
	Income from services	Z# 3-0	
	Other income	65,359	2,650
		-	7,767
Ίij.	Expenditure in foreign currency		
	Employee cost	2.717	
	Travel and conveyance	2,716	
	Printing and stationery	309	•
	Other expenses	22,627	-
		5,963	3.19



### Notes to the accounts

as at 31 March 2013

### 24. Contingent liabilities

The Company has no contingent liabilities as at the balance sheet date (31 March 2012: Nil)

### 25. Related Party Transactions

Details of related parties including summary of transactions entered into during the year ended 31 March 2013 are summarized below:

Ultimate Holding Company	Firstsource Solutions Ltd
Holding Company	
Parties with substantial interests	Firstsource Business Process Services LLC
	• Firstsource Group USA Inc.
	<ul> <li>RevIT Systems Private Ltd</li> </ul>
	<ul> <li>Firstsource Transaction Services LLC</li> </ul>
	<ul> <li>Firstsource Solutions USA LLC</li> </ul>
	<ul> <li>Firstsource Solution UK Limited</li> </ul>
	<ul> <li>Anunta Tech Infrastructure Services Limited</li> </ul>
	<ul> <li>MedAssist Holding, Inc.,</li> </ul>
Subsidiary	
	Twin Lake Property LLC - 1
	<ul> <li>Twin Lake Property LLC - II</li> </ul>



Notes to the accounts as at 31 March 2013

25. Related Party Transactions (continued)

# Particulars of related party transactions during the year ended 31 March 2013

Name of the related party	Description	Transaction	Transaction value during	Transaction value during	alue durino	Receivable	Receivable / / Pavabla)	D	Donoble
		the year ended (In Rupees)	r ended ipees)	the year ended (In USD)	ended SD)	(In R	(In Rupees)	(In (	receivadie/(r/ayadie) (In USD)
	200	2013	2012	2013	2012	2013	2012	2106	C19C
Firstsource Solutions Ltd	Cost of Sales	427,828,308	427,778,720	7,881,151	7,880,238	42,090,629	84.961.833	775 364	1 565 107
	Recovery of expenses	36,377,112	5,269,336	670,114	97,068	33,191,910	906,722	611,438	16,703
	Reimbursement	3,444,853	47,778,671	63,458	880.145	•	(47 041 80		(866571)
Annual An	of expenses						25	ı	(1 /0000)
RevIT systems Pvt. Limited	Cost of Sales	643,603	1	11,856	±		-		
	Reimbursement	115,219,105	39,582,773	983.031	729 166	51 114 530	1 38 682 0	201 200	7 554 700
	of expenses (Net of						52	2000	2,334,703
	Recovery of								
riistsource Group USA Inc.	Services)								
	Reimbursement of expenses	63,725,107	79,545,168	1,173,899	1,465,325	(5,755,296)	(17,136,09	(106,020)	(315,669)
	(Net of	•					(7		
Firstsource Solution USA LLC	Recovery of Services)								
Firstsource Solution UK	Reimbursement	794.841	639 694	14 642	11 783 EE	(46.740)	1,000000		
Limited	of expenses		5	710,1	20.00	(10,713)	(039,094)	(308)	(11,/84)
	Reimbursement	110,850	6,336,579	2,042	116.728		(27 159 92		(500 224)
	of expenses				)		30,001,12)	<b>(</b>	(176,006)
i	(Net of						<u> </u>		
Firstsource Transaction	Recovery of								
services	Services)								



Notes to the accounts as at 31 March 2013

## 25. Related Party Transactions (continued)

Name of the related party	Description	Transaction value during the year ended (In Rupees)	value during r ended ipees)	Transaction value during the year ended (In USD)	Transaction value uring the year ended (In USD)	Receivable.	Receivable / (Payable) (In Rupees)	Receivable (In	Receivable / (Payable) (In USD)
Twin Lake Property I LLC	Rental Expense	25,106,813	25,106,813	462,500	462,500	F	ģ	E THE PROPERTY OF THE PROPERTY	1
	Dividend Received	F	3,235,994	1	142,227	ŀ		1	E .
Twin Lake Property II LLC	Rental Expense	20,440,094	19,819,291	376,533	365,097	1	F	1	ŧ
	Dividend Received	3,323,287	4,484,015	61,219	82,601	<b>L</b>	à.	1	1
Twin Lake Property   LLC & Twin Lake Property		32,571,000	Ē	600,000	de de la companya de la companya de la companya de la companya de la companya de la companya de la companya de	32,571,000	**	000'009	ł
TLC	Investment								



Notes to the accounts as at 31 March 2013

### 26. Segmental Reporting

The company has no separate identifiable segment and in accordance with paragraph 4 of Accounting Standard 17 "Segment Reporting" prescribed in the companies (Accounting Standards) Rules, 2006, issued by the central government, the Company has presented segmental information in the consolidated financial statements (refer Note 32 of the consolidated financial statements)

- 27. There are no Micro, Small and Medium Enterprises to whom the Company Owes dues, which are outstanding for more than 45 days during the year and also as at 31<sup>st</sup> March 2013. This information as required to be disclosed under the Micro, Small and Medium Enterprises Developments Act, 2006 has been determined to the extent such parties have been identified on the Basis of information available with the Company.
- 28. Previous year's figures have been appropriately regrouped/ reclassified to conform to current year's presentation.

elesh

As per our report of even date attached

For SHELESH SINGHVI & CO.

Chartered Accountants

Firm's registration no: 014792C

Praveena Jain

Partner

Membership No: 402256

Mumbai 07 May 2013 For and on behalf of the Board of Directors

Ariun Mitra

Manager

Manager